



**FOR IMMEDIATE RELEASE**

Thursday, October 18, 2018

## **SEPTEMBER 2018 STATE REVENUES**

**NASHVILLE, Tenn.** – Tennessee revenues exceeded budgeted estimates for September, which is the second month of the state's fiscal year. Finance and Administration Commissioner Larry Martin today reported that overall September revenues were \$1.4 billion, which is \$63.4 million more than September of last year and \$53.3 million more than the budgeted estimate. The growth rate for September was 4.66%.

"September sales tax receipts continue to reflect strong consumer activity within the state while corporate tax revenues performed as expected," Martin said. "All other revenues combined produced healthy growth in the month of September contributing to a strong start for the new 2018-2019 fiscal year."

"While we are pleased with the strong start, we need to be mindful we have another ten months to go in the fiscal year. As such, we will continue to closely monitor state spending and our revenue trends."

On an accrual basis, September is the second month in the 2018-2019 fiscal year.

For September, general fund revenues exceeded the budgeted estimates in the amount of \$64.2 million and the four other funds that share in state tax revenues were less than the budgeted estimate by \$10.9 million.

Sales tax revenues were \$40.4 million more than the estimate for September. The September growth rate was positive 7.23%. Year-to-date revenues are 6.67% more than this time last year.

Franchise and excise taxes combined were \$2.9 million more than the September budgeted estimate of \$397.8 million. The September growth rate was negative 0.49%, and on a year-to-date basis 0.01%.

Gasoline and motor fuel revenues for September increased by 3.09% and were \$1.9 million more than the budgeted estimate of \$101.7 million.

Motor Vehicle Registration revenues were \$1.5 million more than the September estimate, and on a year-to-date basis exceed estimates by \$13.3 million.

Tobacco tax revenues for the month were \$0.6 million less than the budgeted estimate of \$21.5 million. The growth rate for September was negative 1.01%.

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Privilege tax revenues were \$4.1 million more than the budgeted estimate of \$27.3 million.

Business Tax receipts were \$2.1 million more than the budgeted estimate for September.

Hall income tax revenues for September were \$1.2 million less than the budgeted estimate. For two months revenues are \$1.1 million less than the budgeted estimate.

Gross receipts, excluding TVA tax payments, were \$1.3 million more than the budgeted estimate of \$0.2 million for September.

All other taxes fell short of estimates by a net of \$0.9 million.

Year-to date revenues for two months were \$87.7 million more than the budgeted estimates. The general fund exceeded estimates by \$78.6 million and the four other funds that share in state tax revenues \$9.1 million.

The budgeted revenue estimates for 2018-2019 are based on the State Funding Board's consensus recommendation of November 27, 2017 and adopted by the second session of the 110th General Assembly in May 2018. Also incorporated in the estimates are any changes in revenue enacted during the 2018 session of the General Assembly. These estimates are available on the state's website at <https://www.tn.gov/content/tn/finance/fa/fa-budget-information/fa-budget-rev.html>.

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**Table 1**  
**Revenue Collections by Fund**  
**September**  
**2018-2019**

Fund	2018				2017	2018	
	Actual	Budgeted	B/(W)	Percent		B/(W)	Percent
General Fund	\$1,215,090,000	\$1,150,911,000	\$64,179,000	5.58%	\$1,156,381,000	\$58,709,000	5.08%
Highway Fund	83,044,000	78,689,000	4,355,000	5.53%	80,624,000	2,420,000	3.00%
Sinking Fund	29,384,000	29,088,000	296,000	1.02%	30,395,000	(1,011,000)	-3.33%
City & County Fund	89,236,000	104,756,000	(15,520,000)	-14.82%	85,991,000	3,245,000	3.77%
Earmarked Fund	7,000,000	7,000,000	0	0.00%	7,000,000	0	0.00%
<b>Total</b>	<b>\$1,423,754,000</b>	<b>\$1,370,444,000</b>	<b>\$53,310,000</b>	<b>3.89%</b>	<b>\$1,360,391,000</b>	<b>\$63,363,000</b>	<b>4.66%</b>

**Revenue Collections by Tax**  
**September**  
**2018-2019**

Tax Source	2018				2017	2018	
	Actual	Budgeted	B/(W)	Percent		B/(W)	Percent
Franchise & Excise	\$400,669,000	\$397,764,000	\$2,905,000	0.73%	\$402,642,000	(\$1,973,000)	-0.49%
Income	(591,000)	671,000	(1,262,000)	-188.08%	623,000	(1,214,000)	-194.86%
Inheritance & Estate	5,000	0	5,000	0.00%	305,000	(300,000)	-98.36%
Gasoline	74,600,000	74,054,000	546,000	0.74%	73,524,000	1,076,000	1.46%
Petroleum Special	6,151,000	5,960,000	191,000	3.20%	5,878,000	273,000	4.64%
Tobacco	20,956,000	21,535,000	(579,000)	-2.69%	21,170,000	(214,000)	-1.01%
Beer	1,700,000	1,624,000	76,000	4.68%	1,658,000	42,000	2.53%
Motor Vehicle Registration	25,933,000	24,420,000	1,513,000	6.20%	26,083,000	(150,000)	-0.58%
Motor Vehicle Title	2,227,000	2,010,000	217,000	10.80%	2,111,000	116,000	5.50%
Mixed Drink	10,954,000	9,904,000	1,050,000	10.60%	9,163,000	1,791,000	19.55%
Business	6,663,000	4,596,000	2,067,000	44.97%	4,240,000	2,423,000	57.15%
Privilege	31,361,000	27,270,000	4,091,000	15.00%	26,461,000	4,900,000	18.52%
Gross Receipts	1,482,000	196,000	1,286,000	656.12%	2,000	1,480,000	74000.00%
TVA - In Lieu of Tax Payments	35,057,000	35,824,000	(767,000)	-2.14%	34,634,000	423,000	1.22%
Alcoholic Beverage	6,045,000	5,597,000	448,000	8.00%	5,550,000	495,000	8.92%
Sales and Use	777,610,000	737,193,000	40,417,000	5.48%	725,173,000	52,437,000	7.23%
Motor Vehicle Fuel	22,845,000	21,711,000	1,134,000	5.22%	21,092,000	1,753,000	8.31%
Severance	79,000	107,000	(28,000)	-26.17%	70,000	9,000	12.86%
Coin-operated Amusement	8,000	8,000	0	0.00%	12,000	(4,000)	-33.33%
Unauthorized Substance	0	0	0	NA	0	0	NA
<b>Total</b>	<b>\$1,423,754,000</b>	<b>\$1,370,444,000</b>	<b>\$53,310,000</b>	<b>3.89%</b>	<b>\$1,360,391,000</b>	<b>\$63,363,000</b>	<b>4.66%</b>

**Table 2**  
**Revenue Collections by Fund**  
**Year-to-Date**  
**August - September**  
**2018-2019**

Fund	2018 - 2019				2017-2018	2018-2019	
	Actual	Budgeted	B/(W)	Percent	Actual	B/(W)	Percent
General Fund	\$1,961,812,000	\$1,883,247,000	\$78,565,000	4.17%	\$1,855,865,000	\$105,947,000	5.71%
Highway Fund	174,754,000	153,856,000	20,898,000	13.58%	155,390,000	19,364,000	12.46%
Sinking Fund	58,542,000	58,120,000	422,000	0.73%	60,619,000	(2,077,000)	-3.43%
City & County Fund	253,547,000	265,710,000	(12,163,000)	-4.58%	241,908,000	11,639,000	4.81%
Earmarked Fund	27,333,000	27,333,000	0	0.00%	27,333,000	0	0.00%
<b>Total</b>	<b>\$2,475,988,000</b>	<b>\$2,388,266,000</b>	<b>\$87,722,000</b>	<b>3.67%</b>	<b>\$2,341,115,000</b>	<b>\$134,873,000</b>	<b>5.76%</b>

**Revenue Collections by Tax**  
**Year-to-Date**  
**August - September**  
**2018-2019**

Tax Source	2018 - 2019				2017-2018	2018-2019	
	Actual	Budgeted	B/(W)	Percent	Actual	B/(W)	Percent
Franchise & Excise	\$433,624,000	\$435,213,000	(\$1,589,000)	-0.37%	\$433,566,000	\$58,000	0.01%
Income	329,000	1,425,000	(1,096,000)	-76.91%	1,793,000	(1,464,000)	-81.65%
Inheritance & Estate	(1,000)	0	(1,000)	0.00%	687,000	(688,000)	-100.15%
Gasoline	150,877,000	146,324,000	4,553,000	3.11%	144,778,000	6,099,000	4.21%
Petroleum Special	12,299,000	11,817,000	482,000	4.08%	12,108,000	191,000	1.58%
Tobacco	41,839,000	43,458,000	(1,619,000)	-3.73%	45,342,000	(3,503,000)	-7.73%
Beer	3,392,000	3,217,000	175,000	5.44%	3,195,000	197,000	6.17%
Motor Vehicle Registration	62,336,000	48,992,000	13,344,000	27.24%	51,470,000	10,866,000	21.11%
Motor Vehicle Title	4,241,000	3,916,000	325,000	8.30%	3,982,000	259,000	6.50%
Mixed Drink	21,317,000	19,452,000	1,865,000	9.59%	18,336,000	2,981,000	16.26%
Business	16,483,000	9,543,000	6,940,000	72.72%	9,607,000	6,876,000	71.57%
Privilege	60,568,000	55,575,000	4,993,000	8.98%	53,399,000	7,169,000	13.43%
Gross Receipts	12,333,000	13,621,000	(1,288,000)	-9.46%	9,918,000	2,415,000	24.35%
TVA - In Lieu of Tax Payments	63,142,000	63,908,000	(766,000)	-1.20%	62,461,000	681,000	1.09%
Alcoholic Beverage	11,137,000	10,568,000	569,000	5.38%	10,145,000	992,000	9.78%
Sales and Use	1,539,998,000	1,481,265,000	58,733,000	3.97%	1,443,651,000	96,347,000	6.67%
Motor Vehicle Fuel	41,856,000	39,740,000	2,116,000	5.32%	36,507,000	5,349,000	14.65%
Severance	193,000	207,000	(14,000)	-6.76%	133,000	60,000	45.11%
Coin-operated Amusement	25,000	25,000	0	0.00%	37,000	(12,000)	-32.43%
Unauthorized Substance	0	0	0	NA	0	0	NA
<b>Total</b>	<b>\$2,475,988,000</b>	<b>\$2,388,266,000</b>	<b>\$87,722,000</b>	<b>3.67%</b>	<b>\$2,341,115,000</b>	<b>\$134,873,000</b>	<b>5.76%</b>